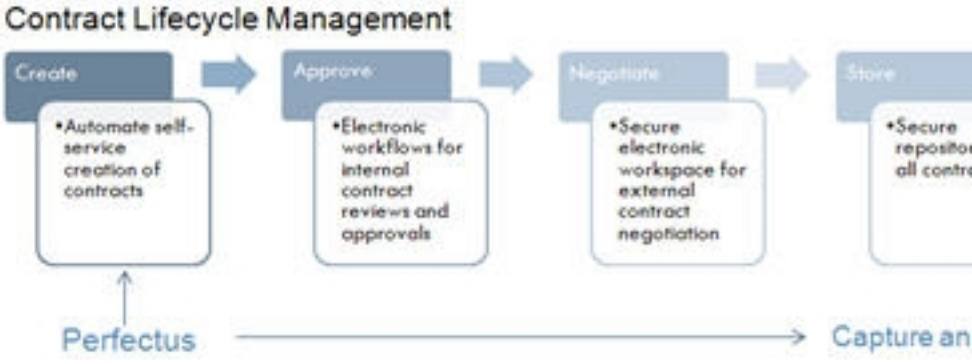
Contracts can make or break a business, and underpin most of an organization's commercial relationships.

In recent years, new business models and market pressures have dramatically increased the volume and complexity of corporate contracts. At the same time, new financial and regulatory requirements have increased the urgency for enterprises to access, monitor, and control contract creation and performance.



Management has realized the need to create better procedures, provide stronger visibility and reduce the risk currently attached to the contractual process and is looking to technology to provide comprehensive lifecycle solutions.

DPA Technologies provides a critical part of contract management and has been embedded in solutions for Open Text as their document process automation engine.

Open Text, the leading independent Enterprise Content Management company, embeds Perfectus in its Open Text Contract Management application.

TVGuide is one of the world's most successful entertainment magazines and deals with thousands of contracts across its market franchises. Open Text together with Perfectus has created a powerful contract management solution that gives visibility to the contract management lifecycle process reducing risk and increasing productivity.